

3Q11 Results

November, 2011



3Q11 Highlights



Operational

- Increase of 4.3% in energy consumption within Company's concession area
- SAIDI was reduced by 13.8% and SAIFI by 10.6% in the last 12 months (September basis)
- Investments with own resources of R\$ 198.4 million, 33,1% higher than 3Q10
- Action Plan 2011 2012: (i) addition of 212 emergency teams; (ii) increase of 150 call center positions; and (ii) expansion of SMS capacity to 100 thousand/day

Financial

- Gross Revenues grew by 5.0% due to the good performance of residential and commercial classes
- Receipt of 3rd installment of São Paulo Municipality Agreement in the amount of R\$ 75.5 million
- Positive effect of R\$ 73.2 million related to labor and tax provisions reversal and recognition of R\$
 54.3 million related to monetary and interest correction of Finsocial contribution
- Net income of R\$ 348.2 million, 6.1% higher than 3Q10

Regulatory

- ANEEL, according to the board meetings held on November 8th and 9th, approved the 3rd cycle methodology of tariff reset, except for the item about others revenues
- According to the Material Fact released on 11/04/11, the best expectation of the Company regarding the possible impact arising from the postponing by Aneel of the appliance date of the 3rd Cycle of Tariff Reset methodology for AES Eletropaulo which should have taken place on July 4, 2011, is R\$ 182 million

Subsequent events

 On 10/31/2011, the sale of AES Eletropaulo Telecom and AES Com Rio to TIM was finalized, with a positive impact of approximately R\$ 457 million in Company's 4Q11 net income



Action Plan: R\$ 242 million with increase of R\$ 122 million in emergency teams

Concluded in September 2011

- availability of 353 emergency teams
- **38%** increase in call center positions (150 positions)
- doubling of SMS receipt capacity to 100 thousand / day
- training of 276 maintanance and construction electricians
- hiring of 30 addictional pruning electricians

Concluded until November 2011

- training of 240 electricians for emergency attendances in powered grid
- → begginig of 276 maintanance and constructions electriticans activities and training conclusion of other 304
- **3** 300 addicional stand by positions in call center for emergency situations
- increase of call center service capacity by 27 times from 2 thousand to 54 thousand calls/hours

December to March

increase of 120 emergency teams, totaling 473 teams



Market growth driven by residential and commercial classes performances

Consumption evolution (GWh)1

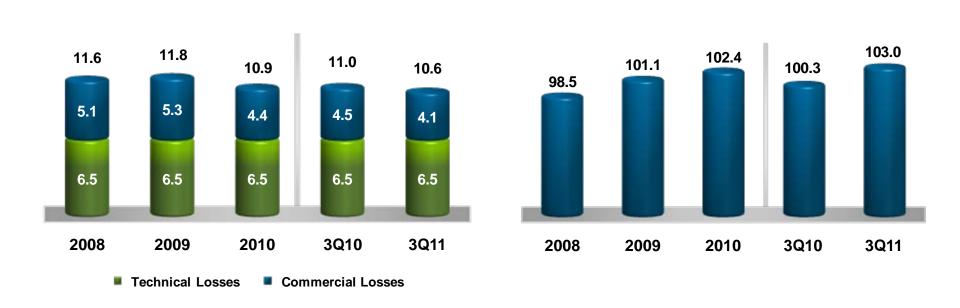




Losses level and collection rate reflect continuous efforts of operational improvements



Collection Rate (% over Gross Revenues)



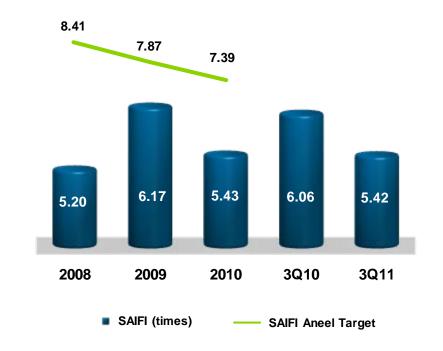


SAIDI and SAIFI indicators reflect Company's continuous investment

SAIDI – System Average Interruption Duration Index

SAIFI – System Average Interruption Frequency Index

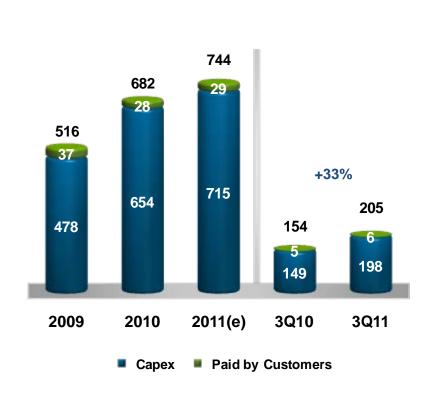




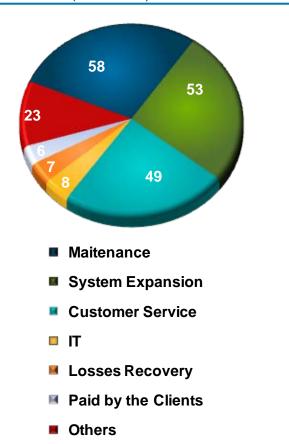


Increasing capex: R\$ 205 million in 3Q11, 33% higher than 3Q10

CAPEX (R\$ million)



3Q11 Investments (R\$ million)





Revenues increased by 5% due to residential and commercial classes expansion (+6.2% e +5.3%)

Gross Revenue (R\$ million)



- Net Revenue ex Construction Revenue
- Construction Revenue
- Deduction to Gross Revenue



Energy purchase cost mainly impacted by the readjustment of the bilateral contract with AES Tietê

Operating Costs and Expenses ¹ (R\$ million)

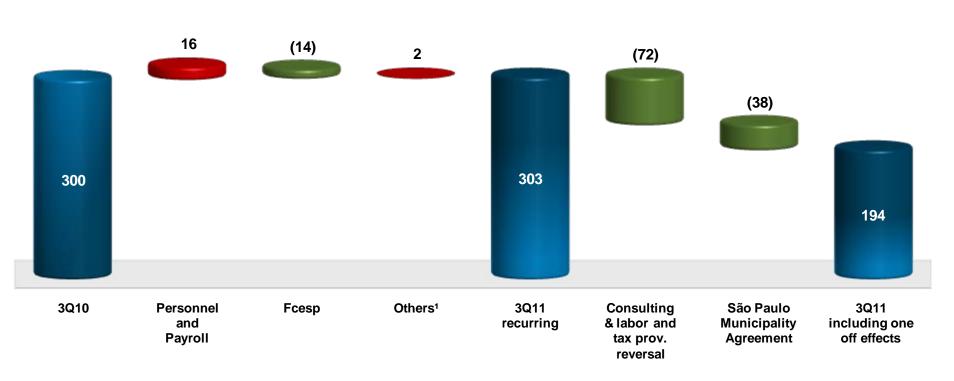


- Energy Supply and Transmission Charges
- PMS² and Others Expenses



3Q11 recurring PMSO in line with the same period of last year

PMS and other expenses (R\$ million)

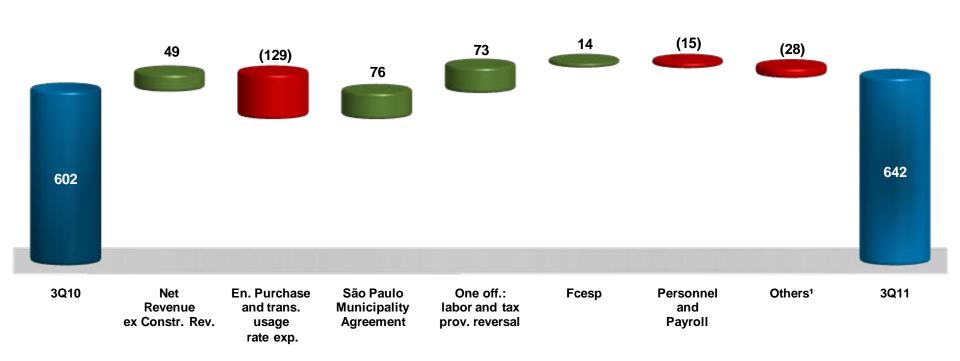


¹⁰



Market growth, São Paulo Municipality agreement receipt and provision reversal positively contributed to Ebitda

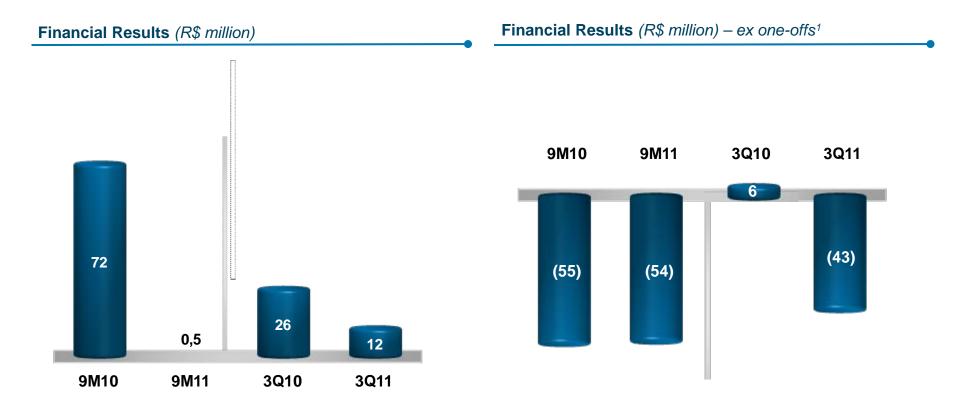
Ebitda (R\$ million)



¹ Others: ADA, other provisions for contingencies, losses and agreements and other operational revenues/expenses.



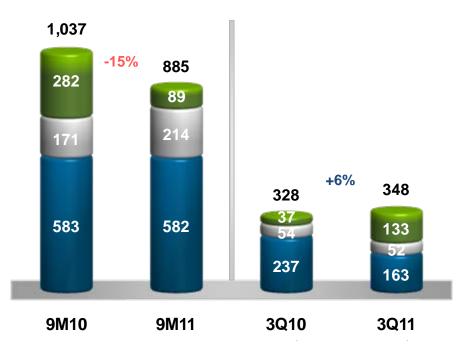
Recurring financial result positively impacted by exchange rate (Itaipu) and lower cash balance







Net Income (R\$ million)



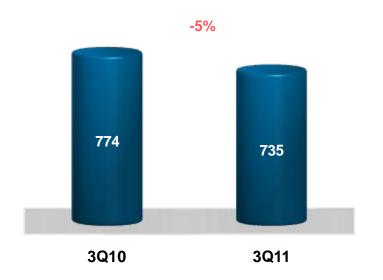
- Net Income ex one-off and regulatory assets and liabilities
- Regulatory assets and liabilities
- One-off

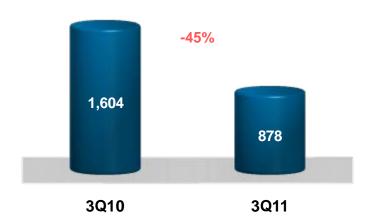


Final cash balance impacted by dividend payment and amortization of the 1st parcel of 10th debenture issuance

Operational Cash Generation (R\$ million)

Final Cash Balance (R\$ million)



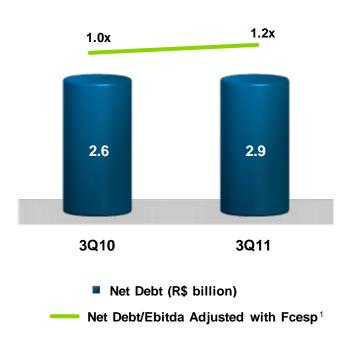


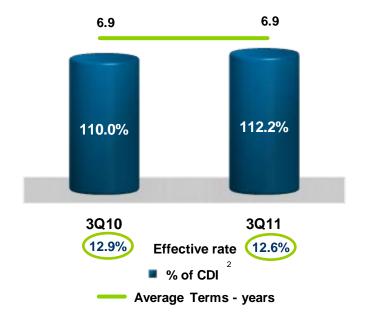


Increase in net debt reflects the reduction in cash

Net Debt

Average Cost and Average Term (Principal)







3Q11 Results

The statements contained in this document with regard to the business prospects, projected operating and financial results, and growth potential are merely forecasts based on the expectations of the Company's Management in relation to its future performance.

Such estimates are highly dependent on market behavior and on the conditions affecting Brazil's macroeconomic performance as well as the electric sector and international market, and they are therefore subject to changes.